



**State of Louisiana**  
Louisiana Department of Health  
Bureau of Health Services Financing

**VIA ELECTRONIC MAIL ONLY**

July 13, 2016

Mr. Jeffrey Feingold  
Chief Executive Officer  
MCNA Dental  
200 West Cypress Creek Road, Suite #500  
Fort Lauderdale, FL 33309

Dear Mr. Feingold:

**RE: Dental Benefit Plan Clinical Performance Measures and Notice of Monetary Penalty**

The Department established benchmarks for clinical performance measures for its contract with MCNA using baseline data for the Medicaid Fee for Service population from 2013 with the expectation that MCNA's performance would improve by a certain percentage each Federal Fiscal Year (FFY), beginning FFY 2015. The performance measurement goals that must be achieved by MCNA by the end of each FFY are detailed in the attachment and will be evaluated by the Department following the reporting deadlines therein. Each measurement year shall be compared to the prior year.

Partial results from FFY 2015 are shown in the table below.

DENTAL BENEFIT PLAN CLINICAL PERFORMANCE MEASURE	REPORTING PERIOD	BASELINE %	CONTRACT GOAL FFY 2015	YEAR END RESULTS
<u>Preventive Measure</u> Increase the percentage of EPSDT members (enrolled for at least 90 consecutive days), ages 1-20, receiving one annual dental preventive service	FFY	49%	51%	49%
<u>Sealant Measure</u> Increase the percentage of EPSDT members (enrolled for at least 90 consecutive days), ages 6-9 years, receiving one or more sealants on permanent molar teeth	FFY	14.31%	16.31%	13.64%
Reporting Deadline	-	-	3/31/16	-

For FFY 2015, MCNA did not meet the Preventative Measure, as documented by the Department's Health Economics – Statistics and Reports Division. The year-end results indicate

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that 49% of EPSDT members enrolled for at least 90 consecutive days, ages 1-20, received one annual dental preventive service, which is less than the goal of 51%.

For FFY 2015, MCNA also did not meet the Sealant Measure, as documented by the Department's Health Economics – Statistics and Reports Division. The year-end results indicate that 13.64% of EPSDT members enrolled for at least 90 consecutive days, age 6-9 years, received one or more sealants on permanent molar teeth, which is less than the goal of 16.31%.

LDH finds MCNA non-compliant with the above referenced performance requirements and will assess monetary penalties, in accordance with Section III.B.3.11.I.iii of the contract. Penalties will be assessed as follows:

*“At the department’s discretion after the initial contract year, a maximum of 1% (0.5% for each of the 2 clinical performance measures) of the total monthly capitation payment may be deducted from the total capitation payment made in the month of May following the measurement year if clinical performance measures fall below DHH’s established benchmarks for improvement.”*

LDH will assess a monetary penalty of \$128,095.42, equal to 1% of the total capitation payments made in May 2016, of \$12,809,541.94. LDH will permanently retain this amount from MCNA's regularly scheduled 2% monthly withhold, as authorized by the contract. The remainder of the withhold will be released the week of July 11, 2016.

Should you have any questions, please do not hesitate to contact me or Cordelia Clay.

Sincerely,



Jen Steele  
Medicaid Director

JS/bb

cc: Amanda Joyner  
Marisa Naquin  
Cordelia Clay  
Brandon Bueche

Attachments:

1. MCNA Performance Measurement Goals

## Dental Benefit Plan Clinical Performance Measurement Goals

Performance Measurement Goals are to be achieved by the end of each federal fiscal year and evaluated following the reporting deadlines below. Each measurement year shall be compared to the prior year.

<b>Dental Benefit Plan Clinical Performance Measure</b>	<b>Reporting Period</b>	<b>Baseline %</b>	<b>FFY 2015</b>	<b>FFY 2016</b>	<b>FFY 2017*</b>
Increase the percentage of EPSDT enrollees (enrolled for at least 90 consecutive days), ages 1-20, receiving one annual dental preventive service	FFY	49%	51%	53%	55%
Increase the percentage of EPSDT enrollees (enrolled for at least 90 consecutive days), age 6-9 years, receiving one or more sealants on permanent molar teeth	FFY	14.31%	16.31%	18.31%	20.31%
<b>Reporting Deadline</b>	-	-	<b>3/31/16</b>	<b>3/31/17</b>	<b>3/31/18*</b>

FFY – Federal Fiscal Year (October 1 – September 31)

\*Date reflects assumption that contract will be renewed. If contract is not renewed, date will be determined based on the contract end date.