



Dear Sir or Madame:

As we discussed, DentaQuest USA Insurance Company, Inc. ("DentaQuest") is in the process of preparing its response to a Request for Proposals ("RFP") for Dental Benefit Program Management ("DBPM") issued by the State of Louisiana (the "Louisiana RFP").

DentaQuest has identified your company as a potential proposed subcontractor in its response to the Louisiana RFP. As such, DentaQuest is required to provide the State of Louisiana with a written commitment stating that each company who intends to bid:

1. expressly agrees to (1) be proposed as a subcontractor, (2) accept all contract provisions required by the State of Louisiana, and (3) adheres to an established system of accounting and financial controls adequate to permit the effective administration of the contract.
2. The attached letter contains the specifications for the services DentaQuest is seeking from your Company.

Please indicate your understanding of this by completing and signing the bottom portion of this letter.

Please note that although DentaQuest intends to propose your Company as a subcontractor in response to the Louisiana RFP, there is no guarantee (a) that DentaQuest and or its Corporate Affiliate DentaQuest, LLC. will be selected by the State of Louisiana for DBPM, or (b) that DentaQuest will ultimately contract with or utilize your Company to provide any services in the event that DentaQuest is selected for DBPM.

Many thanks in advance for your cooperation. We do hope we can do business with you.

Wayne Brown
Director of Vendor Management, DentaQuest

Please complete all of the information below and return to vendor.management@dentaquest.com

_____ *Print your company name*

Sign

7/15/2019
_____ *Date*

_____ *Title*

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