

Therapeutic Marijuana Program 2022 Licensee Production Data

Response to Act 491 of the 2022 Regular Legislative Session

Prepared by:

Louisiana Department of Health

Office of Public Health – Bureau of Sanitarian Services

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Background

Act 491 for the 2022 Regular Legislative Session transferred regulatory oversight from the Louisiana Department of Agriculture and Forestry to the Louisiana Department of Health (LDH). As part of this oversight, LDH shall collect all of the following information from licensees:

- (i) The amount of gross marijuana produced by the licensee during each calendar year.
- (ii) The details of all production costs including but not limited to seed, fertilizer, labor, advisory services, construction, and irrigation.
- (iii) The details of any items or services for which the licensee subcontracted and the cost of each subcontractor directly or indirectly working for the contractor.
- (iv) The amount of therapeutic chemical produced resulting from the marijuana grown.
- (v) The amounts paid each year to the licensee related to the licensee's production of therapeutic marijuana.
- (vi) The amount of therapeutic marijuana distributed to each pharmacy licensed to dispense therapeutic marijuana in this state during each calendar year.

The LDH is to provide the information collected for the previous calendar year in the form of a written report to the legislature annually by February 1 and to make this report available to the public on the internet.

Per R.S. 40:1046, Louisiana State University Agricultural Center (LSU AgCenter) and Southern University Agricultural Center (SU Ag Center) are holders of licenses to produce medical marijuana. Through Agreement of Services, Good Day Farm Louisiana provides the cultivation, extraction, processing, and production of medical marijuana for qualified patients in Louisiana for LSU AgCenter and Ilera Holistic Healthcare provides these services to SU Ag Center. As required by Act 491, LSU AgCenter and SU Ag Center have provided the required information for the 2022 calendar year and it is included in this report.

Louisiana State University Agricultural Center – Good Day Farm

Pursuant to Act 491, LSU AgCenter and Good Day Farm Louisiana provide the following information:

- (i) The amount of gross marijuana produced by the licensee during the 2022 calendar year.
 - LSU AgCenter through Good Day Farm Louisiana produced **approximately 7,670,560 grams or 16,911 pounds of gross marijuana**.
- (ii) The details of all production costs including but not limited to seed, fertilizer, labor, advisory services, construction, and irrigation.

Construction	\$23,162,655
Licenses, Fees, Permits & Taxes	\$3,283,450
Production, Manufacturing, Equipment	\$14,243,540
Wages, Employee Benefits & Payroll Taxes	\$7,755,506
Utility	\$1,765,470
Security Personnel & Monitoring	\$522,772
Professional Services (Accounting, Legal, Banking)	\$1,044,455

- (iii) The details of any items or services for which the licensee subcontracted and the cost of each subcontractor directly or indirectly working for the contractor.
 - LSU AgCenter contracted with Good Day Farm Louisiana under an Agreement for Services at no cost to the State or LSU AgCenter. Good Day Farm Louisiana has not subcontracted for any cultivation, extraction, processing, or production services required under the Agreement for Services.
- (iv) The amount of therapeutic chemical produced resulting from the marijuana grown
 - Good Day Farm Louisiana produced approximately **347,615 grams of therapeutic chemicals** that were used to create final products.
- (v) The amounts paid each year to the licensee related to the licensee’s production of therapeutic marijuana
 - Per the Agreement for Services, Good Day Farm Louisiana paid LSU AgCenter **\$1,368,500, \$100,000 reimbursement of the annual license fee, and a \$500,000 performance bond**.
- (vi) The amount of therapeutic marijuana distributed to each pharmacy licensed to dispense therapeutic marijuana in this state during the 2022 calendar year.
 - Through wholesale distribution, Good Day Farm Louisiana sold approximately **282,535 units of medical marijuana products** (tinctures, transdermal creams, concentrate syringes, metered dose inhalers, and gelatin chews) and **approximately 4,811 pounds (2,182,025 grams) of medical marijuana smokeable flower** to the nine pharmacies licensed by the Louisiana Board of Pharmacy.

Southern University Agricultural Center – Ilera Holistic Healthcare

Pursuant to Act 491, SU Ag Center and Ilera Holistic Healthcare provide the following information:

- (i) The amount of gross marijuana produced by the licensee during the 2022 calendar year.
- A total of **16,169 marijuana plants** were harvested producing **approximately – 4316.66 pounds (dry flower)** during the calendar year 2022. The harvesting and production amounts tripling from the 2021 harvesting year.
- (ii) The details of all production costs including but not limited to seed, fertilizer, labor, advisory services, construction, and irrigation.

Cultivation Operating Expenses	
Personnel	\$ 864,006
Cultivation Supplies	\$ 225,351
Utilities	\$ 414,346
Equipment Rental	\$ 122,896
Operating Lease	\$ 832,440
Other	\$ 99,218
Total Cultivation Opex	\$ 2,558,256
Processing Operating Expenses	
Personnel	\$ 824,277
Packaging Supplies	\$ 221,508
Processing Supplies	\$ 53,466
Lab Testng Fees	\$ 93,172
Total Processing Opex	\$ 1,192,423
Other Costs	
Legal	\$ 111,809
Security Services	\$ 202,620
Computer/ IT	\$ 56,794
License and Permit Fees	\$ 1,036,725
Total Other Items	\$ 1,407,948
Additional 2022 Opex Capital Investment	
Cultivation Equipment	\$ 323,762
Building Equipment	\$ 298,146
Security System	\$ 19,623
Production Equipment	\$ 267,578
Building	\$ 1,705,157
Total Opex Capital Investment	\$ 2,614,266

- (iii) The details of any items or services for which the licensee subcontracted and the cost of each subcontractor directly or indirectly working for the contractor.
- Licensee (SU Ag Center) contracted with Ilera Holistic Healthcare to produce medical marijuana products at no cost to the licensee.
 - Ilera Holistic Healthcare has subcontracted for the following services related to operations:

Construction Costs	\$1,704,694
Legal Services	\$111,809
Security Services	\$202,620
Computer/Internet Services	\$56,784

- (iv) The amount of therapeutic chemical produced resulting from the marijuana grown
- Ilera produced **approximately 242,127 units and 339,318.55 grams** (Kief, Rosin, Flower and pre-rolls)

2022 METRC DATA			
CATEGORY	SOLD	PRODUCED	U.O.M
Edibles	62,390	100,906	Packs
MDI's	151,890	229,486	Each
Tinctures	17,727	23,289	Each
Topicals	3,732	4,135	Each
Flower & Pre-Rolls	778.13	339,318.55 (Grams)	Pounds
Kief	4,974	17,720	Grams
Rosin	1,414	1,414	Grams

- (v) The amounts paid each year to the licensee related to the licensee's production of therapeutic marijuana
- Ilera Holistic Healthcare paid SU Ag Center **\$1,000,000**.
- (vi) The amount of therapeutic marijuana distributed to each pharmacy licensed to dispense therapeutic marijuana in this state during the 2022 calendar year.
- Through wholesale distribution, Ilera Holistic Healthcare sold **approximately 242,127 units** (i.e. tincture bottles, MDI pods, gummy packs, topical jars, Rosin, and Kief) to the nine pharmacies licensed by the Louisiana Board of Pharmacy in 2022.
 - Total grams sold is **339,318.55 (778.13 pounds)**.

Louisiana Department of Health

628 North Fourth Street, Baton Rouge, Louisiana 70802

(225) 342-9500

www.ldh.la.gov



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