# POLICY AND PROCEDURE

POLICY NAME: Written Materials Guidelines	POLICY ID: LA.MRKT.09	
BUSINESS UNIT: LHCC	FUNCTIONAL AREA: Marketing	
EFFECTIVE DATE: 1/12, 2/15	PRODUCT(S): Medicaid	
REVIEWED/REVISED DATE: 9/14, 11/14, 9/15, 8/16, 4/17, 4/18, 2/19, 2/20, 11/20,		
2/22, 12/22		
REGULATOR MOST RECENT APPROVAL DATE(S): n/a		

### **POLICY STATEMENT:**

The purpose of this policy is to clearly define the guidelines for written materials

#### **PURPOSE:**

The purpose of this policy is to clearly define the guidelines for written materials

#### SCOPE:

Louisiana Healthcare Connections (Plan or MCO)

#### **DEFINITIONS:**

#### POLICY:

The MCO-Contractor shallmust comply with the following requirements as it relates to all written member materials, regardless of the means of distribution (printed, web, advertising, direct mail, etc.). The MCO-Contractor shall also comply with guidance outlined in 42 CFR §438.10 and 42 USC §1396u -(2)(d)(2)(A)(i) and 42 U.S.C. §1396u-2(a)(5):

**12.9.12.14.8.1.** All member materials must shall be in a style and reading level that will-shall accommodate the reading skills of MCO Enrollees. In general the writing should-shall be at no higher than a 6.9 grade level, as determined by any one of the indices below, taking into consideration the need to incorporate and explain certain technical or unfamiliar terms to assure ensure accuracy:

- Flesch Kincaid;
- Fry Readability Index;
- PROSE The Readability Analyst (software developed by Educational Activities, Inc.);
- Gunning FOG Index;
- McLaughlin SMOG Index; or
- Other computer generated readability indices accepted by LDH
- All written materials shall be clearly legible with a minimum font size of twelve (12)-point, with the exception of MCO Member ID Cards, and or otherwise approved by LDH in writing.

**12.9.2.** All written materials must be clearly legible with a minimum font size of ten points, preferably twelve-point, with the exception of Member ID cards, and or otherwise approved by LDH.

**12.9.3.** 2.14.8.2 LDH reserves the right to require evidence that written materials for members Enrollees have been tested against the 6.9 grade reading-level standard.

**12.9.4.2.14.8.3** If a person making a testimonial or endorsement for an MCO has a financial interest in the company, such fact must be disclosed in the marketing materials.

12.9.5. All written materials must be in accordance with the LDH "Person First" Policy.

**12.9.6.2.14.8.4** The quality of materials used for printed materials shall be, at a minimum, equal to the materials used for printed materials for the MCO's commercial plans if applicable.

12.9.7.2.14.8.5 The MCO's name, mailing address (and physical location, if different), website and toll-free number must shall be prominently displayed on at least one (1) page within all multi-paged marketing materials. the cover of all multi-paged marketing materials.

**12.9.8.2.14.8.6** All multi-page written member materials must notify the member Enrollee that real-time oral and American Sign Language interpretation is available for any language at no expense to them, and how to access those services;

**12.9.9.**2.14.8.7 All written materials related to MCO and PCP <u>enrollment Enrollment</u> shall advise <u>P</u>potential <u>e</u>Enrollees to verify with the medical services providers they prefer or have an existing relationship with, that such medical services providers are <u>participating</u>-Network providers of the selected MCO and are available to serve the <u>e</u>Enrollee.

**12.9.10**2.14.8.8. Alternative forms of communication must shall be provided upon request for persons with visual, hearing, speech, physical or developmental disabilities. These alternatives must shall be provided at no expense to the member Enrollee.

12.9.11.2.14.8.9 Marketing materials must be made available through the MCO's entire service area. Materials may be customized for specific parishes and populations within the MCOs service area.

12.9.12.2.14.8.10 All marketing activities should shall provide for equitable distribution of materials without bias toward or against any group.

12.9.13.2.14.8.11 Marketing materials must shall accurately reflect general information, which is applicable to the average Potential Eenrollee of the MCO.

12.9.14.2.14.8.12 The MCO shall include in all member materials the following:

12.9.14.1.2.14.8.12.1 The date of issue;

12.9.14.2.2.14.8.12.2 The date of revision; and/or

**12.9.14.3.2.14.8.12.3** If the prior versions are obsolete.

12.9.15.2.14.8.13 Except as indicated in the Marketing and Member Education Companion Guide, the MCO may develop their own materials that adhere to requirements set forth in this Contractdocument or use Setate developed model member Enrollee notices. State developed model notices must be used for denial notices and pharmacy lock-in notices.

## PROCEDURE:

- 1. Any report of violating the rules listed in the policy above will coordinated with:
  - a. Plan Compliance Officer
  - b. Director, Marketing/Communications
- 2. The report of nonconformance is investigated.
- 3. The investigation is documented and retained in Compliance 360 Archer.

REFERENCES:: Louisiana Medicaid Contract Statement of Work Section 2.14.8

## **ATTACHMENTS:**

## **ROLES & RESPONSIBILITIES:**

## **REGULATORY REPORTING REQUIREMENTS:**

Which regulator(s) require reporting, what should be reported, when to report, and how to report/who to contact.

## **REVISION LOG**

REVISION TYPE	REVISION SUMMARY	DATE APPROVED & PUBLISHED
	No revisions	9/2014

LA Procurement 2015 Policy Update	11/2014
No revisions	9/15
Changed DHH to LDH	8/16
No revisions	4/17
Revised to reflect State Medicaid Contract Amendment 11	4/18
No revisions	2/19
Minor edits / corrections.	2/20
No revisions	11/20
No revisions	2/22
Revision to align with Model Contract	<u>12.22</u>

## POLICY AND PROCEDURE APPROVAL

The electronic approval retained in RSA Archer, the Company's P&P management software, is considered equivalent to a signature.

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